REQUEST FOR PROPOSALS

FILM INDUSTRY ADVOCACY FIRM

CITY OF BUFFALO I BYRON W. BROWN, MAYOR
REQUEST FOR PROPOSALS

FILM INDUSTRY ADVOCACY FIRM

FOR THE

CITY OF BUFFALO

ISSUED DATE
February 11, 2015

Written Questions from Offerors Due
Via email only to: mcbarker@city-buffalo.com
February 25, 2015 by 4:00 pm

Responses to Questions Posted on City website:
March 4, 2015 by 4:00 pm

RESPONSE/CLOSING DATE
April 22, 2015 at 11:00 am
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SECTION 1 - PURPOSE AND SCOPE OF PROPOSAL

With a rich history, a tradition of innovation, and a culturally and ethnically diverse citizenry, the City of Buffalo possesses all of the appealing characteristics and qualities of the great urban centers seen throughout the United States. Now in an era of change and rebirth, Buffalo is prepared to build upon the many assets that make it unique and attractive for investment and economic development.

From the ongoing redevelopment of our waterfront to our distinctive neighborhoods and thriving commercial districts, and from our peerless urban architecture to our vibrant artistic community and myriad of cultural institutions, Buffalo’s revitalization is a story that deserves to be shared.

To build on this continued growth, the City is seeking qualified professionals to provide consulting services, in collaboration with the Buffalo Niagara Film Commission, to attract film industry activity to Buffalo. Targeted areas for economic development include pre-production, production, and post-production for motion pictures, television, and commercials.

Matters for which the City may require advice, counsel, recommendations, and representation include but are not limited to:

1. Creation of a multi-year strategic plan to make Buffalo a more attractive destination for the film industry;

2. Organization and execution of lobbying and advocacy efforts to:
   a. Increase New York State tax incentives for pre-production, production, and post-production activities in Buffalo;
   b. Establish a film tax exemption for purchases made in Buffalo;

3. Formal analysis of Buffalo’s current film industry jobs and the development of quantifiable job growth goals;

4. Promotion of Buffalo’s film assets, capabilities and opportunities to production companies;

5. Identification of new funding, incentives, technical assistance, and infrastructure (editors, equipment rental, process trailers, transportation, etc.) for soundstage development and enhancement in Buffalo;
6. Establishment of a local workforce development/apprenticeship program for in-demand film jobs;

7. Development of new alliances with national airlines and other corporate partners to help lower the cost of bringing productions to Buffalo;

8. Promotion of Buffalo’s pioneering 19th and 20th century architecture as filming locations.

Strong consideration will be given to applicants who have previous film advocacy and production experience, can demonstrate expertise with the New York State Film Tax Credit Program, and who have extensive experience interacting with NYS film-related organizations & associations.

Learn more at: www.city-buffalo.com

SECTION 2 - INSTRUCTIONS TO OFFERORS

2.1 General Invitation

The City invites all interested parties to submit proposals for the consulting services described herein.

The Division of Purchase will receive all sealed proposals that have been addressed by no later than April 22nd at 11:00 am. All proposals must be clearly labeled on front of package referencing “Proposal for Film Industry Advocacy Services”, and delivered to:

City of Buffalo  
Purchasing Division  
65 Niagara Square, Room 1901 City Hall  
Buffalo, New York 14202

Proposals are solicited in accordance with the terms, conditions and instructions set forth in this RFP. Submission of proposals via telephone, facsimile, e-mail or any other method not specifically provided herein is prohibited. Proposals must be completed in accordance with the requirements of the RFP. No amendments or changes to proposals will be accepted after the closing date and time. No proposals shall be accepted after the stated deadline. The City reserves the right to reject any or all proposals.

Any material misrepresentation made by a party may void their proposal and eliminate the party from further consideration. Any proposal that is based upon violation of federal, state or local law, or deemed to be non-responsive will be eliminated from consideration.
The City shall not be responsible for any expenses or charges incurred by any Offeror in preparing or submitting a proposal, or in their providing any additional information considered necessary by the City in the evaluation of their proposal.

2.2 Schedule

Listed below is the anticipated schedule for all actions related to this RFP. In the event that there is any change or deviation from this schedule, such change will be posted on the City’s website at (www.city-buffalo.com).

<table>
<thead>
<tr>
<th>EVENT</th>
<th>DATE</th>
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<tbody>
<tr>
<td>Issuance of RFP</td>
<td>February 11, 2015</td>
</tr>
<tr>
<td>Written Questions from Offerors due</td>
<td>February 25, 2015 by 4:00 pm</td>
</tr>
<tr>
<td>Responses to Questions posted on City website</td>
<td>March 4, 2015 by 4:00 pm</td>
</tr>
<tr>
<td>Proposals Due</td>
<td>April 22, 2015 at 11:00 am</td>
</tr>
</tbody>
</table>

2.3 RFP Review, Additional Information and Questions

Each Offeror is responsible for carefully examining all RFP documents and thoroughly familiarizing themselves with each of the City’s requirements prior to their submission of a proposal to ensure that their responses are in compliance with the RFP.

Each Offeror is responsible for conducting its own investigations and any examinations necessary to ascertain conditions and requirements affecting the requirements of this RFP. Failure to perform such investigations and examinations shall not relieve the Offeror from its obligation to comply, in every detail, with all of the provisions and requirements contained in the RFP.

Questions regarding the RFP shall be directed to the City’s designee only. Any impermissible contact with any other City officer or employee regarding the RFP during the procurement period shall result in the rejection of any such Offeror’s proposal. Offerors shall communicate in writing only. No other communications with the City’s designee regarding the RFP are permitted during the procurement period. All questions, requests for clarification or additional information must be sent by email to mcbarker@city-buffalo.com and must be received no later than 4:00 pm on February 25, 2015. **Offerors shall not communicate with the City’s designee via any other method or outside of the time period set forth herein.**

Questions received from all Offerors will be answered and shared with all Offerors via the City’s website at (www.city-buffalo.com) by 4:00 pm on March 4, 2015. No other representatives of the City are to be contacted regarding this RFP. The City accepts no responsibility for, and each Offeror agrees not to rely upon, any verbal or written statements or representations from any other person, whether or not employed by the City.
The City may, in its sole discretion, also elect to provide both the question(s) and the written answer(s) to all known Offerors via e-mail. Offerors are solely responsible for ensuring that the City has accurate contact information, including an e-mail address for the receipt of such correspondence. The City does not assume any responsibility for undelivered e-mails or for the receipt of any communication sent to any Offeror.

2.4 Addenda and Modifications

The City reserves the right, in its sole discretion, to amend this RFP at any time prior to the deadline for submission of the proposals. In the event that it becomes necessary to revise or expand upon any part of this RFP, all addendums, amendments, and interpretations to this RFP will be made in writing and posted on the City’s website at (www.city-buffalo.com). The City may also endeavor to notify all Offerors to whom the RFP has been issued.

All addendums shall be incorporated as part of the RFP documents as though they were originally set forth. The City does not assume any responsibility for the receipt of any addendum sent to any Offeror.

Any information supplied by the City relative to this RFP must be considered in preparing proposals. All other contacts that an Offeror may have had before or after receipt of this RFP with any individuals, employees, subcontractors, consultants or representatives of the City and any information that may have been read in any news media or seen or heard in any communication facility regarding this RFP should be disregarded in preparing responses.

2.5 Proposal Format

Offerors are advised to adhere to the submittal requirements of the RFP. Failure to comply with the instructions of the RFP may cause their proposal to be rejected. Submission of a sealed proposal in response to this RFP constitutes acceptance of all requirements outlined in the RFP.

Five (5) copies of the proposal, including one (1) original and four (4) copies, must be prepared on 8” x 11” letter size paper, printed double-sided, and bound on the long side. One (1) CD-ROM containing an Adobe Portable Document Format (PDF) version of all proposal materials must also be provided. Each page of the submission must be numbered in a manner so that it can be uniquely identified. Legibility, clarity and completeness are required.

The proposal must be signed by each individual Offeror or their authorized representative who shall have the authority to legally bind the Offeror(s). The proposal shall also contain a statement that the proposal, including all proposed prices contained therein, shall remain firm and irrevocable for a period of sixty (60) days following the City’s receipt of such proposal and through the award of the contract.

In the event that an Offeror cannot comply with any term, condition, or requirement of this RFP, such non-compliance must be clearly noted on the Offeror’s letterhead and submitted with the proposal. Offerors are cautioned that such non-compliance may result in disqualification of their
SECTION 3 - REQUIRED CONTENT

3.1 Cover Letter

Each Offeror or their authorized representative shall prepare and sign a cover letter. Submission of the letter shall constitute a representation by the Offeror that it is willing and able to perform the services described in the RFP and their proposal.

The cover letter must explain the Offeror’s understanding of the City’s intent, objectives, and how Offeror proposes to achieve those objectives. It must also discuss the Offeror’s plan for implementing the described services, including any proposed approach to project management, strategies, and any additional factors that may be beneficial to the City in achieving its’ goals.

3.2 Company Profile

Each Offeror is required to prepare and submit a brief description of the Offeror’s firm, company, or corporation, which must include:

1. Name, mailing address, email address, telephone number and fax number of the primary contact person for the firm;

2. A brief description of the firm, including the number of years in business, major business lines, major markets served, company history, relevant operating segments, primary vision and strategy, number of employees, office locations and any Joint Venture Partners;

3. A copy of any resolution or some other form of authority, signed by a Chief Executive Officer, Corporate Secretary, or managing partners, which lists the specific officers who are authorized to execute agreements on behalf of the Offeror;

4. Financial details demonstrating your firm’s financial capacity to undertake and complete the project;

5. Each Offeror must provide a list of at least three (3) customers, or of other municipalities of comparable characteristic as the City of Buffalo, where their consultation services have been provided and subsequent improvements that were made as a result.

The list must identify your staff members who worked on each project, budget, schedule and project summary. Descriptions should be limited to one page for each project. Experience will not be considered unless complete reference data is provided. At a minimum, the following information must be included for each client reference:
1. Client name, address, contact person name, telephone, and fax number;

2. Description of services provided similar to the services outlined in this RFP;

3. Nature and extent of Offeror’s involvement as the prime consultant;

4. Identity of services, if any, subcontracted, and to which other company;

5. Total dollar value of the contract;

6. Contract term (start date and expiration date).

The City may solicit relevant information concerning Offeror’s record of past performance from previous clients, or any other available sources. Each Offeror must provide a summary of their professional qualifications and the experience of all team personnel who will be dedicated to the services described in this RFP. For each person identified, describe the following information:

1. Title and reporting responsibility;

2. Proposed role in this project, including the functions and tasks for which they will have prime responsibility (also indicate areas of secondary responsibility, if appropriate);

3. Pertinent areas of expertise and past experience;

4. Base location (local facility, as applicable);

5. Curriculum vitae and corporate personnel profiles which describe their overall experience and expertise.

3.3 References

Each Offeror must provide references from at least three (3) customers or of companies or other entities of comparable characteristics as the City of Buffalo, where their services have been successfully implemented and have been in use for at least six (6) months.

3.4 Advocacy Service Plan

Each Offeror must submit an advocacy service plan that is creative, comprehensive, and contains a detailed description of the processes by which they will perform the services described in this RFP. Offerors must also describe the project management methodology that will be used to execute their plan.
All responses must include anticipated costs and an anticipated timeline. Where appropriate, each Offeror must provide an estimate of what resources including, facilities, equipment, personnel, communication technologies and other resources that may be required for implementing any proposed plan. This estimate must, at a minimum, identify the reason, type and any resources that the Offeror expects the City to provide.

SECTION 4 - EVALUATION AND SELECTION PROCESS

4.1 Evaluating Proposals

The evaluation criteria that the City will utilize will be based upon the Offeror demonstrating their prior proven experience in attracting film industry projects, extensive knowledge of the New York State Film Tax Credit Program, incentives, policies, and their ability to meet the City’s needs.

Representatives of the City’s Executive Department shall oversee this project, produce and release this RFP and evaluate all proposals. The City reserves the right, at the time of the evaluation of any proposals, to request any additional information that it deems necessary in order to make a decision on any proposal.

4.2 Basis of Selection

The process for selecting a winning proposal for this RFP will be an open and fair solicitation process. While total costs will be considered in the award of this RFP, it is not the only factor to be considered. The professional services sought herein are not subject to NYS competitive bidding requirements. Therefore, the lowest cost of any proposal may not necessarily be selected. The City intends to award a contract to the Offeror(s) whose proposal it deems to be in the best interests of the taxpayers. The City is under no obligation to award any contract in whole or in part, and it reserves the right in its sole discretion to cancel this RFP at any time before or after closing, without providing reasons for such cancellation. If only one proposal is received, the City reserves the right to reject it.

All proposals will be evaluated upon, but not limited to, the following criteria:

Weight Factors

<table>
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<tr>
<th>Percentage</th>
<th>Description</th>
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<tbody>
<tr>
<td>60%</td>
<td>The Offeror’s experience and qualifications, demonstrated ability to fulfill the requirements of the proposal, resumes of key members of the team, references, and other factors, which the City considers relevant.</td>
</tr>
<tr>
<td>40%</td>
<td>The proposed fee, including all expenses, hourly staff rates, payment terms, contract terms and conditions, and options. All proposals must be based on an annual retainer.</td>
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TOTAL = 100%
4.3 **City’s Reservation of Rights**

Upon submission of a proposal in response to this RFP, each Offeror acknowledges and consents to the following conditions relative to the submission and review and consideration of its proposal:

1. All costs incurred by the Offeror in connection with responding to this RFP and for participating in this procurement process shall be borne solely by the Offeror.

2. The City reserves the right, in its sole discretion, to reject for any reason any and all responses or components thereof and to eliminate any and all Offerors responding to this RFP from further consideration for this procurement.

3. The City reserves the right, in its sole discretion, to reject any Offeror that submits incomplete responses to this RFP, or proposal that is not responsive to the requirements of this RFP.

4. The City reserves the right, without prior notice, to supplement, amend, or otherwise modify this RFP, or otherwise request additional information.

5. All proposals in response to this RFP shall become the property of the City and will not be returned.

6. All proposals in response to this RFP shall constitute public records subject to disclosure.

7. The City may request that Offerors personally attend or send representatives to the City for interviews and a demonstration of Offeror’s proffered services.

8. Any and all proposals in response to this RFP that are not received by the Division of Purchase by 11:00 am on April 22, 2015 will be rejected.

9. Neither the City, nor its officers, officials nor employees shall be liable for any claims or damages resulting from the solicitation or preparation of the proposal in response to this RFP.

The City reserves that it may, in its’ sole discretion, exercise the following rights and options with regard to this RFP and the procurement process in order to obtain the most advantageous offer for the City:

1. To waive irregularities and/or minor non-compliance by any Offeror with the requirements of this RFP;

2. To request clarification and/or further information from one or more Offerors after closing without becoming obligated to offer the same opportunity to all Offerors;
3. To enter into negotiations with one or more Offerors without being obligated to negotiate with, or offer the same opportunity, to all Offerors;

4. To reject any or all proposals or parts of proposals, to accept part or all of proposals on the basis of considerations other than lowest cost and to create a project of lesser or greater expense and reimbursement than described in this RFP or the Offeror’s proposal based on the component prices submitted;

5. To determine that any proposal received in response to this RFP complies or fails to comply with the terms set forth herein;

6. To determine whether any perceived or actual conflict of interest exists that would affect or impair the award of any contract arising from this RFP to an Offeror(s);

7. To waive any technical non-conformance with the terms of this RFP;

8. To change or alter the schedule for any events called for in this RFP;

9. To conduct investigations of any or all of the Offerors, as the City deems necessary or convenient, to clarify the information provided as part of the proposal and to request additional information to support the information included in any proposal;

10. To suspend or terminate the procurement process described in this RFP at any time. If terminated, the City may determine to commence a new procurement process without any obligation to the Offerors;

11. The City shall be under no obligation to complete all or any portion of the procurement process described in this RFP.

Offerors are advised to submit a complete offer as their proposal. Any waiver, clarification or negotiation will not be considered as an opportunity for Offerors to correct errors in their proposal.

SECTION 5 – CONTRACT AWARD

The successful Offeror(s) will be awarded a one (1) year non-exclusive contract, with the option to renew upon mutual agreement by the parties for up to four (4) additional one (1) year terms. The City reserves the right to contract any services awarded under this RFP to other firms at its sole discretion whenever it deems necessary.

The contract with the successful Offeror(s) (if any) shall include the terms of this RFP and together with those terms of the Offeror’s proposal, which are not inconsistent with the RFP, and which have been specifically accepted by the City of Buffalo. Consideration for renewing the contract will be determined by the Executive Department following its analysis of the Offeror’s performance.
SECTION 6 – INDEMNIFICATION/HOLD HARMLESS

For any contract arising from this RFP, the successful Offeror(s) shall defend, indemnify and save harmless the City and its officers and employees from all claims, suits, actions, damages, losses, and costs of every name, nature, and description to which the City may be subjected or put by reason of any injury to the person or property of another, or the property of the City, resulting from the negligence or carelessness, active or passive, of the Offeror, its employees, agents or subcontractors, in the performance of any work under the contract. In addition to and in furtherance of the foregoing indemnity, the insurance coverage described in Section 31 below must include language that states that the insurance carrier will defend the City for any and all claims arising or resulting from the contract. Furthermore, the whole, or so much of the money to become due under the contract as shall be considered necessary by the City, may be retained by it until all suits or claims for damages shall have been settled or otherwise disposed of, and evidence to that effect furnished to the satisfaction of the City.

SECTION 7 - INSURANCE COVERAGE REQUIREMENTS

The City of Buffalo requires insurance coverage as listed below for this service. Note: The term “Vendor” shall also include the successful Offeror(s), their respective agents, representatives, employees or subcontractors; and the term “City of Buffalo” (hereinafter called the “City”) shall include their respective officers, agents, officials, employees, volunteers, boards and commissions. The insurance required shall be written for not less than the scope and limits of insurance specified hereunder, or required by applicable federal, state and/or municipal law, regulation or requirement, whichever coverage requirement is greater. It is agreed and understood that the scope and limits of insurance specified hereunder are minimum requirements and shall in no way limit or exclude the City from additional limits and coverage provided. Coverage shall be primary and non-contributory.

Minimum Scope and Limits of Insurance

7.1 Worker's Compensation Insurance and Disability Insurance:

With respect to all operations the Vendor performs the Vendor shall carry Worker’s Compensation Insurance and Disability Insurance in accordance with the requirements of the laws of the State of New York. Evidence of Worker’s Compensation Insurance and Disability Insurance must be provided on the New York State approved. The Accord form is not acceptable. Each certificate of insurance evidencing such coverages shall be submitted by the Vendor and must name the City of Buffalo as certificate holder.

7.2 Commercial General Liability Insurance:

With respect to all operations the Vendor performs the Vendor shall carry Commercial General Liability insurance providing for a total limit of not less than one million dollars ($1,000,000) per occurrence for each job site or location for all damages arising out of bodily injury, personal injury, property damage, products/completed operations, and contractual liability coverage for
the indemnification provided under this contract. Each annual aggregate limit shall not be less than two million dollars ($2,000,000). A certificate of insurance evidencing such coverage shall be submitted by the Vendor and must name the City of Buffalo as additional insured and certificate holder.

7.3 **Commercial Automobile Liability Insurance:**

With respect to any owned, non-owned, or hired vehicles the Vendor shall carry Automobile Liability insurance providing at least one million dollars ($1,000,000) per accident for bodily injury and property damage. A certificate of insurance evidencing such coverage shall be submitted by the Vendor and must name the City of Buffalo additional insured and certificate holder.

7.4 **Professional Liability Insurance:**

With respect to any damage caused by an error, omission or any negligent acts of the Vendor performed under this contract the Vendor shall carry Professional Liability insurance providing at least one million dollars ($1,000,000) of coverage per claim for any wrongful act. A certificate of insurance evidencing such coverage shall be submitted by the Vendor and must name the City of Buffalo as certificate holder.

7.5 **“Tail” Coverage:**

If any of the required liability insurance is on a “claims made” basis, “tail” coverage will be required at the completion of this contract for a duration of 24 months, or the maximum time period reasonably available in the marketplace. Vendor shall furnish certification of “tail” coverage as described or continuous “claims made” liability coverage for 24 months following Contract completion. Continuous “claims made” coverage will be acceptable in lieu of “tail” coverage provided its retroactive date is on or before the effective date of the pertinent Contract. If continuous “claims made” coverage is used, Vendor shall be required to keep the coverage in effect for the duration of not less than 24 months from the end of the Contract.

7.6 **Acceptability of Insurers:**

All of Vendor’s insurance policies shall be written by insurance companies licensed in the State of New York and authorized to do business in the State of New York or otherwise acceptable to the City’s Comptroller in his sole discretion.

7.7 **Subcontractors:**

The Vendor shall require subcontractors to provide the same “minimum scope and limits of insurance” as required herein, with the exception of Errors and Omissions/Professional Liability insurance, unless Errors and Omissions/Professional Liability insurance is applicable to the work performed by the subcontractor. All Certificates of Insurance shall be provided to the
Corporation Counsel’s office as required herein and must be acceptable to the Corporation Counsel in his sole discretion.

7.8 **Aggregate Limits:**

Any aggregate limits must be declared to and approved by the City. It is agreed that the Contractor shall notify the City when fifty percent (50%) of the aggregate limits are eroded during the contract term. If the aggregate limit is eroded for the full limit, the Vendor agrees to reinstate or purchase additional limits to meet the minimum limit requirements stated herein. The premium shall be paid for solely by the Vendor. 

**Deductibles and Self-Insured Retentions:** Any deductible or self-insured retentions must be declared to and approved by the City. All deductibles or self-insured retentions are the sole responsibility of the Vendor to pay and/or indemnify.

7.9 **Notice of Cancellation or Nonrenewal:**

Each insurance policy required shall be endorsed to state that coverage shall not be suspended, voided, cancelled, or reduced in coverage or in limits except after 30 days prior written notice by certified mail, return receipt requested, has been given to the City.

7.10 **Waiver of Governmental Immunity:**

Unless requested otherwise by the City, the Vendor and his insurer shall waive governmental immunity as defense and shall not use the defense of governmental immunity in the adjustment of claims or in the defense of any suit brought against the City.

7.11 **Certificate of Insurance:**

As evidence of the insurance coverage required by this contract, the Vendor shall furnish certificate(s) of insurance to the Executive Department prior to the award of the contract and prior to the Vendor’s commencement of work under this contract. The certificate(s) will specify all parties who are endorsed on the policy as additional insureds (or Loss Payees). The certificates and endorsements for each insurance policy are to be signed by a person authorized by the insurer to bind coverage on its behalf. Renewals of expiring certificates shall be filed thirty (30) days prior to expiration. The City reserves the right to require complete, certified copies of all required policies at any time.

All insurance documents required should be mailed to:

City of Buffalo Division of Purchase
William Sunderlin, Director of Purchase
65 Niagara Square
Room 1901 City Hall
Buffalo, New York 14202
SECTION 8 – GENERAL REQUIREMENTS

8.1 Non-Discrimination

The successful Offeror(s) shall not discriminate against any employee or applicant for employment because of race, color, creed, religion, ancestry, sex, national origin, affection preference, disability, age, marital status or status with regard to public assistance or as a disabled veteran or veteran of the Vietnam era. Such prohibition against discrimination shall include, but not be limited to, the following: employment, upgrading, demotion or transfer, recruitment or recruitment advertising, layoff or termination, rates of pay or other forms of compensation and selection for training, including apprenticeship.

The successful Offeror(s) shall agree to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the City, setting forth this nondiscrimination clause. In addition, the Offeror(s) shall, in all solicitations or advertisements for employees placed by or on behalf of the Offeror(s), state that all qualified applicants will receive consideration for employment without regard to race, creed, religion, ancestry, sex, national origin, affectional preference, disability, age, marital status or status with regard to public assistance or status as disabled veteran or veteran of the Vietnam era, and comply in all other aspects with the requirements the Buffalo City Code and Ordinances.

8.2 Americans with Disabilities Act Compliance Provisions

Any Offeror(s) awarded a contract pursuant to the RFP are required to abide by the regulations of the Americans with Disabilities Act of 1990 (ADA) which prohibits discrimination against individuals with disabilities. The contractor will not discriminate against any employee or applicant for employment because of their disability and will take affirmative action to ensure that all employment practices are free from such discrimination. Such employment practices include but are not limited to the following: hiring, promotion, demotion, transfer, recruitment or recruitment advertising, layoff, discharge, compensation and fringe benefits, classification, referral and training. The ADA also requires vendors associated with the City of Buffalo to provide qualified applicants and employees with disabilities with reasonable accommodation that does not impose undue hardship. Offeror(s) also agree to post in a conspicuous place, accessible to employees and applicants, notices of their policy on non-discrimination.

In the event of the contractor's noncompliance with the non-discrimination clauses of this contract, this contract may be canceled, terminated, or suspended, in whole or in part, and the contractor may be declared ineligible by the Buffalo Common Council from any further participation in City contracts in addition to other remedies as provided by law.

8.3 General Compliance

The successful Offeror(s) agrees to comply with all applicable Federal, State and local laws and regulations governing funds provided under this contract.
8.4 Performance Monitoring

The City will monitor the performance of the successful Offeror(s) against goals and performance standards required herein. Substandard performance as determined by the City will constitute non-compliance with this agreement. If action to correct such substandard performance is not taken by the Offeror within a reasonable period of time after being notified by the City, contract termination procedures will be initiated. All work submitted by Offeror shall be subject to the approval and acceptance by the City or designated herein. The City or person designated herein shall review each portion of the work when certified as complete and submitted by the Offeror and shall inform the Offeror of any apparent deficiencies, defects, or incomplete work, at any stage of the project.

8.5 Independent Contractor

Nothing contained in this agreement is intended to, or shall be construed in any manner, as creating or establishing the relationship of employer/employee between the parties. The successful Offeror(s) shall at all times remain an independent contractor with respect to the services to be performed under this contract. Any and all employees of Offeror(s) or other persons engaged in the performance of any work or services required by Offeror under the contract shall be considered employees or sub-vendors of the Offeror only and not of the City; and any and all claims that might arise, including Worker's Compensation claims under the Worker's Compensation Act of the State of New York or any other state, on behalf of said employees or other persons while so engaged in any of the work or services to be rendered herein, shall be the sole obligation and responsibility of Offeror.

8.6 Accounting Standards

The successful Offeror(s) agrees to maintain the necessary source documentation and enforce sufficient internal controls as dictated by generally accepted accounting practices to properly account for expenses incurred under this contract.

8.7 Retention of Records

The successful Offeror(s) shall retain all records pertinent to expenditures incurred under the contract for a period of three years after the resolution of all audit findings. Records for non-expendable property acquired with funds under the contract shall be retained for three years after final disposition of such property.

8.8 Inspection of Records

All records with respect to any matters covered by the contract shall be made available to the City or its designees at any time during normal business hours, as often as the City deems necessary, to audit, examine, and make excerpts or transcripts of all relevant data.
8.9 **Living Wage Policy**

The Buffalo Living Wage ordinance applies to City contracts for services of more than $50,000 value when the City contracts with a contractor employing more than ten people. The attached City of Buffalo Living Wage Commission Application For Contract with the City of Buffalo must be completed and accompany your response to this Request for Proposals.

8.10 **Applicable Law**

The laws of the State of New York shall govern all interpretations of this contract, and the appropriate venue and jurisdiction for any litigation which may arise hereunder will be in those courts located within the County of Erie, State of New York, regardless of the place of business, residence or incorporation of the Offeror. Each party agrees that all claims and matters shall be heard and determined in any such court and each party waives any right to object to such filing on venue, forum non-convenient or similar grounds.

8.11 **Conflict and Priority**

In the event that a conflict is found between provisions in any contract arising from this Request for Proposals, the successful Offeror’s Proposal or the City’s Request for Proposals, the provisions in the following rank order shall take precedence: 1) Contract; 2) Request for Proposals; and 3) Offeror’s Proposal.

8.12 **Ownership of Materials**

All finished or unfinished documents, data, studies, surveys, maps, models, photographs, reports or other materials resulting from any contract arising from this RFP shall constitute the property of the City. The City may use, extend, or enlarge any document produced under the contract without the consent, permission of, or further compensation to the Offeror.

8.13 **Termination**

The City shall have the unilateral right to terminate any contract awarded hereunder, without cause, upon thirty (30) days written notice to the Offeror.

If termination shall be without cause, the City shall pay contractor all compensation earned to the date of termination. If the termination shall be for breach of this contract by the successful Offeror(s), the City shall pay all compensation earned prior to the date of termination minus any damages and costs incurred by the City as a result of the breach.

Notwithstanding the above, the Offeror shall not be relieved of liability to the City for damages sustained by the City as a result of any breach of the contract by the Offeror. The City may, in such event, withhold payments due to the Offeror for the purpose of set-off until such time as the exact amount of damages due to the City is determined. The rights or remedies
provided for herein shall not limit the City, in case of any default by the Offeror, from asserting any other right or remedy allowed by law, equity, or by statute.

8.14 Prime Contractor Responsibility

All sub-contractors will be subject to prior approval by the City. Prior to contract execution, the successful Offeror(s) will be required to furnish the corporate or company name and the names of the officers and principals of all sub-contractors. Notwithstanding any such approval by the City, the successful Offeror(s) shall itself be solely responsible for the performance of all work set forth in any contract resulting from the RFP and for compliance with the price and other terms provided in the contract. The successful Offeror(s) shall cause the appropriate provisions of its proposal and the contract to be inserted in all subcontracts.

The City’s consent to or prior approval of any subcontract or subcontractor proposed by an Offeror shall not create or purport to create any obligation of the City to any such subcontractor, or any form of contractual relationship or relationship of privity between the City and the subcontractor. Any Offeror who obtains such approval or consent of the City shall be required to insert a clause so providing in all subcontracts.

8.15 Disclaimer

This RFP and the process it describes are proprietary to the City and are for the sole and exclusive benefit of the City. This RFP is not binding on the City. No other party, including any Offeror to this RFP or further Offerors to any RFP that may be issued by the City, is intended to be granted any rights hereunder. Any response to this RFP, including written documents and verbal communication, with the exception of materials marked as trade secrets or confidential, may be subject to public disclosure by the City, or any authorized agent of the City. Any materials submitted or ideas elicited in response to this RFP shall be the sole and absolute property of the City with the City having title thereto and unrestricted use thereof.

8.16 Publicity

All publicity (including, but not limited to, news releases, news conferences, and commercial advertising) relating to this RFP and/or the services or products sought by this RFP and/or any contract awarded pursuant to this RFP shall require the prior written approval of the City.

8.17 Vendors Restricted

No proposal shall be accepted from or contract awarded to any City employee or official, or any firm in which a City employee or official has a direct or indirect financial interest. No Vendor may be the prime contractor or prime Vendor for more than one proposal submitted pursuant to this RFP. Entities that are legally related to each other or to a common entity may not submit separate proposals as prime Contractors or prime Vendors. Any proposal may be rejected that, in the City’s sole judgment, does not comply with these conditions. Nothing
contained in this RFP is intended to preclude a proposal by a system integrator that proposes to perform the substantive work proposed through sub vendors.

8.18 New York State Executory Clause

Any contract(s) arising from this RFP shall be deemed executory only to the extent of monies appropriated and available for the purpose of the contract, and no liability on account thereof shall be incurred by the City beyond the amount of such monies. Neither the full faith and credit nor the taxing powers of the City of Buffalo are pledged to the payment of any amount due or to become due under such contract. It is understood that neither this contract nor any representation by any public employee or officer creates any legal or moral obligation to appropriate or make monies available for the purpose of the contract.

8.19 Copyright and Patent Rights

The successful Offeror(s) warrants that there are no existing claims of violation and Offeror has no knowledge of any potential claims of violation of copyrights or patent rights in products being proposed in this bid as of the date of bid submittal. Offeror(s) shall indemnify and defend the City of Buffalo in any claim or action brought against the City of Buffalo based upon a claim that the software or hardware provided by the Offeror violated any copyright or patent rights.

8.20 Freedom of Information Law

The City of Buffalo is subject to the provisions of Article 6 Section 89 of New York State Public Officer’s Law, entitled the Freedom of Information Law. All proposals, in their entirety, submitted in response to this Request for Proposal shall constitute a record subject to public disclosure pursuant to the Freedom of Information Law. It is the sole responsibility of each Offeror to this Request for Proposal to identify those portions deemed to constitute a “trade secret” or proprietary information of the commercial enterprise. Any such information shall be clearly marked “CONFIDENTIAL”. The phrase trade secret is more extensively defined to include a formula, process, device or compilation of information used in one’s business which confers a competitive advantage over those in similar businesses who do not know it or use it. The subject of the trade secret must not be of public knowledge or of a general knowledge in the trade or business. A corresponding letter, on company letterhead, must be provided describing the factors and extent to which the disclosure of the “CONFIDENTIAL” information would cause substantial injury to the competitive position of the commercial enterprise. The entire proposal shall not be marked “CONFIDENTIAL”. Any portion of the proposal that is not clearly identified as “CONFIDENTIAL” may be disclosed pursuant to the Freedom of Information Law. THE CITY OF BUFFALO DOES NOT ASSUME ANY RESPONSIBILITY WHATSOEVER TO ANY OFFEROR IN THE DISCLOSURE OF RECORDS PURSUANT TO THE FREEDOM OF INFORMATION LAW, COURT ORDER, OR ANY OTHER METHOD OF DISCLOSURE PROVIDED FOR UNDER THE LAW.
REGULATIONS
FOR SUBMISSION OF PROPOSALS FOR MATERIALS, SUPPLIES, EQUIPMENT
AND SERVICES

1. METHOD OF TENDERING PROPOSALS.

(A) No person, co-partnership, or corporation, shall submit more than one proposal, either
directly or by agent. Each Offeror shall sign said proposal with his/her full name, in his/her own
handwriting, and, if a partnership, each partner must sign; if a corporation, the corporate name
shall be signed, and signed and acknowledged by a duly authorized officer thereof.

(B) All Offerors must submit with their proposal a statement indicating that they will
work toward a minority workforce goal of 25%, and woman workforce goal of 5%. In
addition, a statement must be submitted indicating that the Offeror will work toward a
business utilization goal for minority business enterprise of 25% and woman business
enterprise of 5%.

Form EEO-2 is enclosed along with the Living Wage Statement. Both must be
completed and returned with your proposal.

2. QUALIFICATIONS FOR OFFERORS.

Ordinarily, proposals are not considered from Offerors on supplies, services, material or
equipment, if the Offeror or manufacturer of same is in bankruptcy, or in the hands of a receiver
at the time of tendering a proposal or at the time of entering into a contract, but the Director of
Purchase reserves the right to accept or reject such proposals in the best interest of the City. No
proposal shall be accepted from any person or corporation that is in arrears to the City upon any
debt or contract.

3. CONTRACT.

The successful Offeror(s) will be required to enter into a contract.
4. **PAYMENT.**

Payment for material, services, supplies or equipment called for herein shall be made within thirty (30) days after approved completion of contract and the rendition of proper invoice to the Division of Accounting, 65 Niagara Square, Room 1214 City Hall, Buffalo, New York 14202.

5. **COPYRIGHT AND PATENT INFRINGEMENT.**

The successful Offeror(s) warrants that there are no existing claims of violation and Offeror has no knowledge of any potential claims of violation of copyrights or patent rights in products being proposed in this bid as of the date of bid submittal. The successful Offeror(s) shall agree to indemnify and save harmless the City of Buffalo, its servants, agents and employees from any and all suits or action at law or in equity, which may hereafter be brought against them or either of them, for, or on account of, the infringement, or alleged infringement, of any patent or patent rights upon or pertaining to any of the articles described herein or supplied as a result of this RFP.

6. **GENERAL.**

(A) An Offeror will not be allowed to take advantage of any errors or omissions. The Director of Purchase reserves the right to reject any and all proposals on any or all items in the proposal and to waive any informality.

(B) Should there be any question concerning these specifications, or the intent of these specifications, the Offeror shall apply to the Director of Purchase for such information.

(C) These regulations, specifications, invitation for proposals, and the proposal are deemed to be incorporated in the contract.

(D) The Division of Purchase reserves the right to award by item, or as a whole, or to reject any or all proposals.

7. **TAXES.**

Quotations shall not include any New York Sales Tax as municipalities of New York State are not subject to this tax. No Federal Tax of any kind shall be included unless the Federal Law specifically levies such tax against purchases made by the political subdivisions of a State.
8. **TITLE.**

Offerors must transfer a good and incontrovertible title to all equipment furnished hereunder free and clear of all liens and encumbrances of whatever name and nature.

9. **ASSIGNMENT AND SUBCONTRACTING**

The successful Offeror(s) awarded a contract pursuant to this RFP shall not assign or subcontract any part of such contract to any person, firm or corporation by whom a proposal was submitted to the City for the same contract. Further, the successful Offeror(s) shall not assign, transfer or otherwise dispose of any contract awarded as a result of this RFP, or any part thereof, or any right, title or interest there under, without the prior written consent of the Director of Urban Affairs, Michael Marcy. Any such purported action without such consent shall be null and void.

10. **SUBCONTRACTOR LIST.**

The successful Offeror(s) shall submit a list of proposed subcontractors to the Director of Urban Affairs for his approval and obtain his written consent thereto prior to the execution of the contract.

11. **NATIONALLY KNOWN CORPORATIONS.**

The Director of Purchase reserves the right to determine which corporations are to be designated as nationally known, and the decision will be final.

12. **DELIVERY DATE, PENALTIES AND EXTENSIONS OF TIME.**

The promised delivery date shall be considered by the City in making the award. Such delivery date shall be of the essence of the contract.

If the contractor and/or supplier fails to complete the contract work within the specified delivery date or within any extensions thereof granted in accordance with this section, the City may elect to permit the contractor and/or supplier to proceed with and complete the contract, provided, however, that in any such case such permission shall not be deemed a waiver in any respect by the City of the contractor’s and/or supplier’s liability for damages or expenses thereby incurred by the City as a result of the failure to complete delivery within the specified time, but such liability shall continue in full force against the contractor and/or supplier as if such permission had not been granted.
In order to avoid all controversy in the determination of actual damages or expenses to the City for the delay in completion of the contract by reason of the City’s election not to terminate the right of the contractor and/or supplier to proceed with the completion of the contract, the contractor and/or supplier and/or their surety shall be liable for and shall pay or allow to the City a sum equal to one percent (1%) of the total amount of the contract per day as fixed and agreed liquidated damages for each and every calendar day, Sundays and holidays included, after the date fixed for delivery during which time the contract shall remain incomplete, and any such damages and expenses may be deducted by the City from any payment or payments then due or thereafter to fall due to the contractor and/or supplier.

No extension of time for completion of this contract shall be granted unless the contractor and/or supplier shall make written application to the Director of Urban Affairs no later than five (5) calendar days prior to the specified delivery date for an extension of time to complete delivery and the Director of Urban Affairs shall have granted such extension in writing no later than the date upon which delivery was to have been made. The granting of any such extension and the length of time thereof shall be in the sole discretion of the Director of Urban Affairs.

13. INQUIRIES

The City of Buffalo adheres to State Finance Law §139-k. No vendor may contact, lobby or otherwise discuss the RFP with any employee, union leader or elected official of the City of Buffalo or other government official, until an award has been officially made. Any contact regarding the RFP, other than allowed contact such as to discuss current business with the City of Buffalo, or during the question and answer period (via email ONLY) with the person/s identified below, may result in an Offeror’s immediate disqualification. The successful Offeror(s) will be required to submit a Contract Certification Statement.

14. SECTION 220-E, LABOR LAW.

PROVISIONS IN CONTRACTS PROHIBITING DISCRIMINATION ON ACCOUNT OF RACE, CREED, COLOR OR NATIONAL ORIGIN IN EMPLOYMENT OF CITIZENS UPON PUBLIC WORKS.

Every contract for or on behalf of the state or a municipality for the construction, alteration or repair of any public building or public work or for the manufacture, sale or distribution of materials, equipment or supplies shall contain provisions by which the contractor with the state or municipality agrees:

(a) That in the hiring of employees for the performance of work under this contract or any subcontract hereunder, no contractor, subcontractor, nor any person acting on behalf of such contractor or subcontractor, shall by reason of race, creed, color, disability, sex or national origin discriminate against any citizen of the state of New York who is qualified and available to perform the work to which the employment relates;
(b) That no contractor, subcontractor, nor any person on his/her behalf shall, in any manner, discriminate against or intimidate any employee hired for the performance of work under this contract on account of race, creed, color, disability, sex or national origin;

(c) That there may be deducted from the amount payable to the contractor by the state or municipality under this contract a penalty of fifty dollars for each person for each calendar day during which such person was discriminated against or intimidated in violation of the provisions of the contract;

(d) That this contract may be canceled or terminated by the state or municipality, and all moneys due or to become due hereunder may be forfeited, for a second or any subsequent violation of the terms or conditions of this section of the contract; and

(e) The aforesaid provisions of this section covering every contract for or on behalf of the state or municipality for the manufacture, sale or distribution of materials, equipment or supplies shall be limited to operations performed within the territorial limits of the state of New York.

15. COOPERATIVE PURCHASING: PURCHASES BY OTHER POLITICAL SUBDIVISIONS

1. When in the opinion of the Director of Purchase, it will not create a burden or hardship on the City of Buffalo and the anticipated prices will not adversely affected thereby, the Director is authorized when he deems appropriate and as may be requested by the participants to provide in any particular City of Buffalo request for proposal that the participants shall have rights to make purchases based upon the proposals received by the City of Buffalo.

2. The City of Buffalo Director of Purchase, within the limits of his/her time and manpower, shall disseminate relevant contract information to the participants.

3. The participants in the City of Buffalo contracts will issue purchase orders directly to vendors within the specified contract period referencing the City of Buffalo contract involved and be liable for any payments due on such purchase orders.

4. Offerors shall take notice that as a condition of the award of a City of Buffalo contract pursuant to these specifications, the successful Offeror(s) agrees to accept the award of a similar contract with any of the participating political subdivisions if called upon to do so. The City of Buffalo will not be responsible for any debts incurred by participants pursuant to this or any other agreement.

5. Upon mutual agreement between the successful Offeror(s) and various other government agencies and authorities, this contract may be used if all requirements of each municipality are in agreement. Government agencies requesting the use of this contract
will be responsible for monitoring all aspects and requirement, the City of Buffalo assumes no responsibility.

16. NON-COLLUSIVE BIDDING CERTIFICATION.

If the Offeror is a corporation, the execution of the non-collusive certification in the form of proposal shall be deemed to include the signing to non-collusion as the act and deed of the corporation. An executed copy of the attached non-collusion certificate, must accompany the proposal.

No proposal shall be considered for an award nor will any award be made to an Offeror where the proposal does not include the statements as to non-collusion as set forth in the form of proposal herein, provided however, that if in any case the Offeror cannot make the foregoing certification, the Offeror shall so state and furnish with the proposal a signed statement which sets forth in detail the reasons therefore. In such event the proposal shall not be considered for award nor shall any award be made unless the Director of Purchase determines that such disclosure was not made for the purpose of restricting competition. In this connection, it should be noted that the fact that an Offeror has published price lists, rates or tariffs covering items being procured or has informed prospective customers of the proposed or pending publication of new or revised price lists for such items, or has sold the same items to other customers at the same price as being proposed, does not constitute, without more, a disclosure to any other Offeror or to any competitor within the meaning of the non-collusive certification included in the form of proposal.

17. CONFLICTS OF INTEREST

Confidentiality and lack of potential conflicts of interest is vital to maintaining the integrity of every contract entered into with the City. Therefore, each Offeror must disclose any perceived, potential or actual conflicts of interests and/or relationships/connections. Such relationships may include, but are not limited to, connections to persons and organizations within the City of Buffalo through:

a. Professional or Political associations
b. Political donations
c. Blood or Marriage
d. Friendships
e. City of Buffalo employees who currently work for your company, or come to work for your company during the RFP process, and after (should you receive a contract from the City of Buffalo) as employees or consultants
f. Union Affiliations/Memberships
g. Board Member
Each Offeror further agrees that no member of the governing body, officer, employee or agent of the City shall have any pecuniary interest or otherwise, direct or indirect, in the any contract arising from this RFP.

18. STATEMENT OF COMPLIANCE and CONFLICTS OF INTEREST

Your signature below denotes that your organization, company or corporation and/or the officers, directors, employees or agents thereof have reviewed and agreed to comply with State Finance Law §139-k. No past or present lobbyist, employee, officer or board member of your organization, company or corporation may contact any past or present City of Buffalo Employee, Union Leader, Elected Official (City or otherwise) in an attempt to influence the outcome of the RFP decision.

Additionally, any potential or identified conflicts of interest shall be disclosed. As conflicts are discovered, they must be disclosed in writing, to the designated contact person identified in the RFP, during the entire RFP, award, contract negotiation, ratification and execution process and even after contract award.

Conflict or Potential Conflict:

Signature:________________________________________

Company: _______________________________________

Title: ____________________________________________

Date: ________________________________
NON-COLLUSION CERTIFICATION

By submission of this bid, each bidder and each person signing on behalf of any bidder certificates, and in the case of a joint bid, each party thereto certifies as to its own organization, under penalty of perjury, that to the best of knowledge and belief:

(1) The prices in this bid have been arrived at independently without collusion, consultation, communication, or agreement for the purpose of restricting competition, as to any matter relating to such prices with any other bidder or with any competitor;

(2) Unless otherwise required by law, the prices which have been quoted in this bid have not been knowingly disclosed by the bidder and will not knowingly be disclosed by the bidder prior to opening, directly or indirectly, to any other bidder or to any competitor;

(3) No attempt has been made or will be made by the bidder to induce any other person, partnership or corporation to submit a bid for the purpose of restricting competition.

FIRM OR CORPORATION NAME

PRINCIPAL ADDRESS

STREET

CITY STATE ZIP CODE

SIGNATURE OF INDIVIDUAL, PARTNERS OR OFFICERS

________________________

TITLE (TYPE OR PRINT NAME ABOVE)

________________________

TITLE (TYPE OR PRINT NAME)
The City’s Living Wage Ordinance applies to contracts for services in which the City pays – or receives – more than $50,000 per year, and the contractor employs more than ten people. If you are bidding, responding to an RFP, or otherwise planning to make a contract with the City, you must complete this form, a copy of which will be forwarded to the City’s Living Wage Commission. Your subcontractors need not file a separate Application, but they must pay a living wage. If you win the contract, you and your subcontractors will file quarterly reports with the Living Wage Commission.

You must certify that you will pay at least the hourly wages mandated by the Ordinance. As of January 1, 2015, the hourly rates are $11.45 if the employee receives health benefits from the employer, and $12.85 if the employee does not. There will be an automatic cost-of-living adjustment each January 1.

There are two exceptions to the Ordinance. Professional contracts such as legal, architectural, or engineering services are not covered by the Ordinance. Also, persons employed in construction work covered by prevailing wage laws are exempt from the Ordinance. The City department responsible for the contract should forward the completed Application for Contract of the employer chosen for the contract to: Living Wage Commission, c/o Cornell University ILR, 237 Main St., Suite 1200, Buffalo, NY, 14203

1. Company Information

<table>
<thead>
<tr>
<th>Company Name:</th>
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<tr>
<td>Executive Officer:</td>
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<td>Address:</td>
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<td>City, State, Zip:</td>
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<tr>
<td>Phone No.:</td>
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<tr>
<td>Total No. of Employees:</td>
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2. Please describe the specific project or service for which the contract is sought:


3. **Contract Information**

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<tr>
<th><strong>Dollar Value of Your Bid/Contract:</strong></th>
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<tr>
<td><strong>Identifying City Contract or Project Number:</strong></td>
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<tr>
<td><strong>Start and End Dates of Contract:</strong></td>
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4. **If you answer “Yes” to any of these, you need not complete parts 5, 6, and 7**

<table>
<thead>
<tr>
<th><strong>A) Are all persons who will work under the contract construction workers covered by federal or state prevailing wage laws?</strong></th>
<th>☐ Yes ☐ No</th>
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<tr>
<td><strong>B) Is this a contract for professional services such as legal, architectural, or engineering?</strong></td>
<td>☐ Yes ☐ No</td>
</tr>
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<td><strong>C) Do you employ less than ten people?</strong></td>
<td>☐ Yes ☐ No</td>
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<td><strong>D) Is the total value of the contract less than $50,000 per year?</strong></td>
<td>☐ Yes ☐ No</td>
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5. **Please describe the employees who will work on this contract. Attach additional sheets as needed.**

<table>
<thead>
<tr>
<th><strong>Job Title</strong></th>
<th><strong>Duties to be Performed</strong></th>
<th><strong>Hourly Wage</strong></th>
<th><strong>Receives Health Benefits?</strong></th>
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6. **Subcontractors**

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<tr>
<th><strong>Will there be subcontractors?</strong></th>
<th>☐ Yes ☐ No</th>
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</thead>
</table>
| If yes, please provide name address, and phone for each subcontractor. Attach additional sheets as needed. | }
7. Please provide a signature by an official of your company with the legal authority to make binding commitments.

I certify that if awarded a City contract I will fully comply with the Living Wage Ordinance.

Date: ___________   Signature: __________________________________________________

Print: ____________________________________________

Title: ____________________________________________
FORM 2A – BIDDERS AFFIRMATIVE ACTION STATEMENT

The________________________________________________________

(Company Name)

hereby states that we will make good faith efforts to ensure a diverse workforce and minority business participation for this proposal/bid in accordance with the City of Buffalo Charter, Chapter 96, Bonds and Contracts.

We will work toward a minority workforce goal of 25%, and woman workforce goal of 5%. In addition, we will work toward a business utilization goal for minority business enterprise of 25% and woman business enterprise of 5%.

________________________________________
(Signature of Authorized representative of Bidder)

Date________________________________________

BIDS/PROPOSALS FAILING TO INCLUDE OR COMPLETE ANY OF THE ABOVE ITEMS WILL BE CONSIDERED NON-RESPONSIVE AND WILL NOT BE ACCEPTED.

EEO-2